



# **Empowering Excellence**

**Redefining Energy Efficiency,  
Financial & Environmental  
Consultancy!**



*Innovation is our currency, excellence is our language, and sustainability is our legacy.*

# About Us

Efficient Concepts Management Consultancies (ECMC) is a leading Dubai-based firm offering comprehensive Energy Efficiency, Financial, and Environmental consultancy services. We are dedicated to providing a wide range of solutions that empower businesses of all sizes to navigate the evolving landscape of sustainability and financial reporting. Our team of experts are passionate about helping you achieve your goals, from ensuring compliance with international standards to optimizing your environmental footprint.

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# Our Strength

Our strength lies in offering reliable and expert multifaceted consultancy services from Energy Efficiency, Audits, Conservation, Capacity Building, GHG, Climate Change, Sustainability, Gender-specific, Financial, and Environmental.



## **Combined Expertise**

We bridge the gap between finance and sustainability, offering a unique blend of IFRS compliance, ESG reporting, and environmental consulting services.



## **Global Reach, Local Focus**

With a team boasting international experience, we work alongside regional experts to bring a truly global perspective with a laser focus on your specific needs, ensuring success for businesses and public sector entities across all environments.



## **Results-Oriented Approach**

We go beyond simply providing reports. We partner with you to implement effective strategies and achieve quantifiable results.



## **Commitment to Innovation**

We help you stay current with the latest trends and regulations, ensuring that our clients remain ahead of the curve.

# Our Services

*Excellence knows no compromise, and innovation knows no boundaries.*



## Financial Reporting

- Financial Compliance & Implementation
- Help business to gear up for IFRS S1 and S2 Reporting
- Training and Capacity Building



## Sustainability Consulting

- Strategy and Policy development
- ESG Reporting
- Environmental Impact Assessments (EIA)
- Carbon Pricing & GHG Emission Studies
- Sustainability Reporting
- Climate Change Mitigation & Adaptation Strategies



## Project Development & Management

- Detailed Feasibility Studies (DFS)
- Initial Environmental Examinations (IEEs)
- Technical Consulting (Energy Efficiency)
- Learning and Capacity Building
- Energy Audits

# ECMC's Global Experience in Energy Efficiency Projects

ECMC possesses extensive experience in promoting energy efficiency (EE) across various sectors. Our expertise lies in supporting government and international organizations with project development, capacity building, and policy analysis.

## Key Projects

- **EE Standards and Capacity Building:** ECMC has played a key role in the Tbilisi Urban Regeneration and Energy Efficiency project. This included defining required EE standards and providing capacity building for incorporating these standards into building designs and construction practices.
- **EE Policy Development:** ECMC experts actively participated in Pakistan's Sustainability program. Their involvement included analyzing market trends and advising the local government on EE policy development.
- **World Bank Collaborations:** ECMC has a history of successful collaboration with the World.
  - Leaving No One Behind (2020-2022): ECMC contributed to this WBG initiative aimed at ensuring safe, reliable, and affordable electricity access for displaced populations and host communities.
  - Energy Access and Performance Improvement in Rwanda (2021-present): ECMC is currently supporting the Rwandan government in conducting studies to identify opportunities for promoting EE among large energy users and improve the overall energy sector.
  - Pakistan Sustainable Energy Program (2019-2021): ECMC collaborated with the WBG to assist the Pakistani government in revising and preparing their National Energy Efficiency Policy.

# Our Portfolio

*Every project is a testament to our commitment, a reflection of our expertise, and a celebration of our partnership. – IFRS Lab*



IFRS Implementation For ENI in Kazakhstan



ESG Reporting Strategy for a Catering Company in Uzbekistan



Energy Efficiency Audit for The World Bank in Bangladesh



Sustainability Report Design for The World Bank in Zimbabwe



DFS for Project Innovation for Shell Oil in Jordan



IEE for Sustainable Development for The World Bank in Rwanda



Technical Consultancy for The World Bank in Energy Efficiency



E-Module Development for for ENI in South Korea



ESIA for Environmental Stewardship for EU (Planning Commission)



Carbon Pricing Study for Economic Resilience for EU (Planning Commission)



GHG Emission Study for Climate Action Initiative for Department for Energy Security & Net Zero in UK



Sustainability Report Design for Corporate Responsibility for Shell Royal Dutch in EU



Technical Assistance for Climate Change Monitoring for Instead Energy in Middle East



# Meet Our Experts!



## **Qasim Virk**

Co-Founder and Managing Partner

With over 15 years of experience in sustainable energy and a proven track record of implementing innovative solutions for underdeveloped economies, Qasim Virk brings a global perspective and unwavering dedication to driving positive change. His expertise in financial sustainability and climate-related standards ensures that ECMC remains at the forefront of ESG consulting, leading the way in industry innovations and sustainable practices.



## **Osman Masood**

Co-Founder and Managing Partner

Osman Masood is a visionary leader with over 20 years of experience in energy efficiency, change management, and sustainable business practices. He has significantly influenced global energy policies and standards. At ECMC, Osman leverages his extensive expertise to steer the firm in providing premier ESG advisory and consulting services, ensuring our clients achieve sustainable and impactful results.



## **Komal Kazmi**

Head of Procurement

With 18 years of expertise in procurement and business development, Komal Kazmi plays a pivotal role in advancing sustainability-focused projects. Her passion for promoting ESG practices is evident in her strategic approach to procurement, fostering strong supplier relationships, and driving growth initiatives that align with our sustainability goals.



## **Umer Kamal**

Director (Technical)

With over 13 years of expertise in energy efficiency, renewable energy, and sustainable development, Umer Kamal has led transformative projects across various sectors in collaboration with renowned international development finance institutions. His extensive experience encompasses policy advisory, capacity building, performance benchmarking, energy assessments, and trainings.



**Sakina Hussain**  
Human Resources Specialist



**Rahat Zaidi**  
Lead Creative Strategist



**Raheem Hussain**  
Data Analyst



**Abdul Wahab**  
Energy Assessor

# Ready to Partner with a Winning Team?

Contact Efficient Concepts Management Consultancies today and discover how our team of experts can help you achieve your financial and sustainability goals.



**UAE | Central Asia | Europe | Pakistan**

## Contact Us :



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